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MEMBER ADS

The Bridge Assisted Living

Helping Seniors manage life. See page 13 for details.

Dover Bay

Your summer vacation starts at the Marina Village at Dover Bay. See pg. 4 for

CHAMBER ADS

Back from Session Breakfast

With District 1 and 2 Legislatures on May 5th. See pg. 7 for details.

Events at a Glance

GENERAL MEMBERSHIP LUNCHEON

Affordable Housing

Date: **Thursday, May 8, 2008**

Time: 11:45 a.m.—1 p.m.

Place: **Cedar Hills Church**

Price: \$15 with a reservation, \$20 at the door



Recruiting and retaining a qualified workforce is a challenge for our business community. Learn how you can be a part of the solution with the help of the Community Housing Agency. Register on-line at www.sandpointchamber.com. **New!** Now accepting credit card payments when you register on-line.

OTHER UPCOMING EVENTS...

Muffins & Membership

Date: **Friday, May 16th** at 7:30 a.m.

Place: Greater Sandpoint Chamber of Commerce & Visitor Center

208.263.0887

FREE

5:01 AFTER HOURS

Mini-Trade Show

"Grow Your Business"



Date: **Wednesday, May 28th** at 5 p.m.

Place: Ponderay Garden Center

477703 Hwy. 95 North

208.263.0887

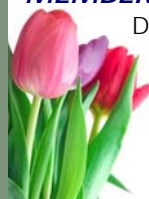
FREE

MEMBERSHIP APPRECIATION PARTY!

Date: **Friday, May 30th** at Noon—5pm

Thank you for your support of the Greater Sandpoint Chamber of Commerce! See pg. 5 for details.

FREE



Preparing for Summer Boom and Bloom

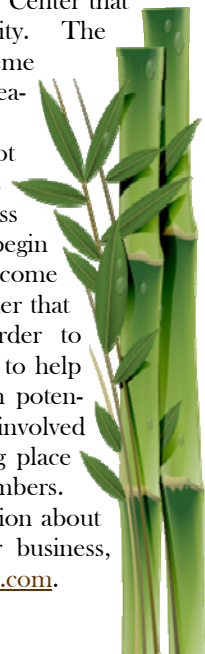
The weather this spring was anything but predictable. Our economy, much the same way, has been ever changing this year. Gas prices rose, stocks dropped, and jobs were lost. Just like the weather, our economy had shifts and dips that were unpredictable but necessary to maintain balance.

The Greater Sandpoint Chamber of Commerce is optimistic for the business economy for the upcoming summer months. The Visitor Center opened from 9 a.m. to 5 p.m. in late April as visitor information requests increased. More tourism dollars will come into the local economy with such events like the Farmer's Market and Lost in the 50s, kicking-off the summer with a boom.

On May 28th the Chamber will be hosting the first-ever mini-trade show sponsored by Ponderay Garden Center that will be held at their facility. The "Grow Your Business" theme is no accident, for 'tis the season for buds to bloom.

While it may not seem evident, the season is changing for our business community. As the trees begin to blossom and the days become warmer, may it be a reminder that change is necessary in order to grow. The Chamber wants to help you achieve your maximum potential, so we hope you will get involved with the many events taking place and support your fellow members.

For more information about opportunities to grow your business, visit www.sandpointchamber.com.



Thank you to our Executive Elite Members for their outstanding support!



Mountain West Bank



Your Chamber Leadership ...

BOARD OF DIRECTORS

Colleen Spickelmire, President
Panhandle State Bank

Dennis Dye, Vice-President

Kelly Prior, Treasurer
Lighthouse Foods

Kathy Hubbard, Secretary
Bonner County Daily Bee

Peggy Shadel
Mountain West Bank

Kristan Peacock
University of Idaho

Wally Schmidt
Bonner Business Center

Jeanette Jones
Sandpoint Family Medicine

CHAMBER STAFF

Amy Little,
Executive Director
amy@sandpointchamber.com
Ext. 208

Corrie Greene,
Operations Manager
info@sandpointchamber.com
Ext. 202 (Membership), Ext. 205
(Bookkeeping)

Melody Circo & Carena Martinez
Visitor Center & Administration
visit@sandpointchamber.com
Ext. 201

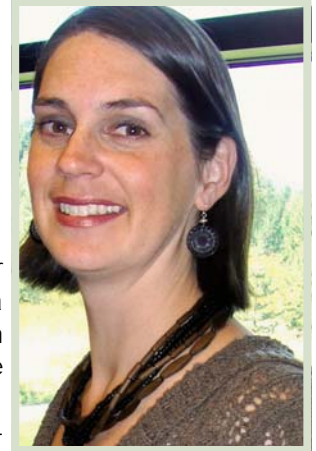
Heather Bennett, Programs &
Communications Manager
heather@sandpointchamber.com
Ext. 204

OUR MISSION

*"To promote,
develop and
support the
business community
of the Greater
Sandpoint area."*

Executive Director's Message

amy little
Executive Director



Spend Time in Our Schools

This spring I had the opportunity to be Junior Achievement volunteer at Sandpoint Middle School. As a former middle school teacher, I was pretty comfortable with the idea of teaching a class, but I wasn't prepared for the impact my one hour a week would have on me personally.

One of the most interesting things about my experience is that it was in an all girls health class. At the middle school, they split up girls and boys for health and PE (a little slice of genius if you ask me). I had never taught an all girls class before, and what a pleasure it was to be in a room full of smart, engaged and thoughtful young ladies.

These students are also blessed with an amazing teacher, Jayne Davis. I watched her start every class with announcements, homework collection and general chit-chat. I could tell that she has developed a wonderful and professional relationship of trust and respect with her students. Having been in the classroom early in my career, I can tell you that it is not easy to do.

I think by far what had the most impact on me was just being in the class as a guest speaker, instead of as the teacher. I really looked at the students in a different light than when I was in the classroom. As a teacher, I rarely passed judgment on my students, I didn't form assumptions based on appearances, and I certainly didn't shy away from certain students because I thought they didn't like me.

After the first two classes I realized what I was doing. I was forming opinions about each student based on their appearance, demeanor and where they sat in the room. The best thing about the JA program is that it forces you to get around the room and talk to all the students, learn their names, to care. I found that every single one of my assumptions about my students was absolutely false.

That was pretty ground breaking for me, and I think the most important thing I can stress to people who don't visit our schools. The Junior Achievement program is wonderful in that it not only connects the business community with our schools, but it also provides an opportunity for students to learn how to be successful from someone other than a parent or teacher.

As a Chamber, it has been a pleasure to help to support the Education Committee in starting the program. It is my duty to continue to foster the relationship and encourage more businesses to get involved, either by providing volunteers and/or providing support through financial contributions.

Getting into our schools, whatever age group that may be, will have a lasting impact on the students you see, but most importantly, will change your perspective on students and teachers forever.

P.S. Please *vote YES on the school levy on May 20th* to support our schools!



Committees ... Building Bridges

Leadership Sandpoint & Youth Leadership



Judy Thompson
Chairman of
Leadership
Sandpoint
judy@nctv.com



Greater Sandpoint is a dynamic community. The energy and constant reshaping presents many challenges and opportunities. Keeping our community vibrant and healthy requires insightful leaders who have the ability to communicate and work effectively with a wide variety of groups.

Leadership Sandpoint is a nine-month program designed to facilitate the growth and development of the leaders of tomorrow. The sessions range in topic from local and state government to education and the arts. The format provides a behind the scenes and interactive experience with the Greater Sandpoint community and its leaders.

"Leadership Sandpoint is important to our business community, because it identifies and connects interested people with current leaders," says Amy Little, executive director and 2008 class member. "It also facilitates communication about the issues our community faces with those who have a stake in making our community an even better place to live and work."

Youth Leadership is designed after its parent program, Leadership Sandpoint, and is modeled for high school students. The purpose is to instill a lifelong ethic of community service for emerging leaders in an effort to build better communities. The first class will celebrate with a graduation on May 8th at Cedar Hills Church.

Do you know of an adult or youth who is a leader or has leadership potential? Please tell them about these leadership program offerings. We are now accepting applications, so visit www.sandpointchamber.com or call (208) 263-0887 for more information.

Committee Updates

Ag & Forestry is planning the 2008 Farm Tour for June 18th. They also encourage members to attend the Forestry Contest on May 8th at the Delay Farm. Call the Chamber for details at 263-0887.

Ambassadors are busy with ribbon cuttings and Chamber functions every month. They recognized Peggy Shadel as Ambassador of the Quarter for her dedicated efforts to serve our members.

Business Connections meets the 2nd and 4th Wednesday of every month to build relationships and referrals. They welcome Carol Kunzeman on May 14th and Mayor Gretchen Hellar on May 27th.

Business Development is hosting *Hiring: Do It Right from the Start* on May 29th to help businesses prepare for the busy summer season. Call the Chamber at 263-0887 or visit www.sandpointchamber.com for details.

Education Committee and the Chamber encourage members to vote on May 20th in favor of the Lake Pend Oreille School District Levy.

Government Affairs is hosting an Eggs & Issues Breakfast on May 30th. Jeremy Grimm will discuss future planning issues and the Comprehensive Plan. Visit www.sandpointchamber.com to register.

Health & Wellness continues to plan a Health Expo for the fall.

Leadership Sandpoint is now accepting applications for the 2008/09 program. Youth Leadership, dedicated to high school students, is also accepting applications. Visit www.sandpointchamber.com for more info.

Visit Sandpoint finalized the grant application, and Amy Little, executive director, will be proposing the grant request on May 6th in Pocatello.

Women in Business welcomes Juanita Carmack, a.k.a. the Taco Chic, who was recognized by *Country Living Magazine* as one of the top 2008 women entrepreneurs in the nation. The luncheon is on Tuesday, May 6th. Register on-line at www.sandpointchamber.com.

For more info, contact the Chamber at
(208) 263-0887.

BOARD OF DIRECTORS COMMITTEE CHAIRS

Jean Offermann,
Rocking O Ranch
Ag & Forestry
Meets 2nd Tuesday
Elks, 7:30 a.m.

Carol Warren
Ambassadors
Meets 1st Tuesday,
5th Avenue Restaurant, 7 a.m.

Keith Connolly,
Horizon Credit Union
Education
Meets 4th Tuesday,
Idaho Department of Labor,
3:30 p.m.

Judy Thompson
Leadership Sandpoint

Chris Bassett,
First Horizon Home Loans
Business Connections
Meets 2nd and 4th Wednesday
Dept. of Labor, 7:30 am

Bridgette Bradshaw-Fleer,
Department of Labor
Business Development
Meets 2nd and 4th Wednesday
Dept. of Labor, noon

Clif Warren
**Government Affairs
Council**
Times Vary

Michelle Anderson,
Ammara Medical & MediSpa
Health & Wellness
Meets 3rd Wednesday
Contact Chamber for location
4:30 p.m.

Teresa Lunde,
Horizon Northwest Mortgage
Women in Business
Meets 1st Tuesday
Elk's, Noon

T.J. Eigler,
Century 21 on the Lake
Visit Sandpoint
Meeting May 9th
Stage Right Cellars,
8:30 a.m.

AVAILABLE JUNE 1ST.



Dover Bay

A WATERFRONT COMMUNITY

SUMMER VACATION STARTS HERE

THE MARINA VILLAGE AT DOVER BAY

Spend your summer, or at least part of it, on Lake Pend Oreille. Marina Village has everything you need to live it up on the lake.

Waterfront or creekside bungalow rentals, with gorgeous lake and mountain views.

A new Lake Fitness Club, with year-round outdoor pool and hot tub.

Marina Village Café and Store.

Drive up or boat up and dine with a gorgeous lake view.

Seasonal boat moorage and gas dock.

While you're here, take a tour of the Dover Bay Waterfront Community, offering luxury custom homes, waterfront lots and condominiums, cabins in the woods and cottages.



BUNGALOW RENTAL
208-263-3083

DOVERBAYBUNGALOWS.COM

DOVER BAY TOURS
208-265-1597

Honoring Our Members

April Business of the Month All Seasons Garden & Floral

Ambassador Chairman Carol Warren honored All Seasons Garden & Floral as business of the month for April. Owners Nancy and John Hastings celebrated the business's tenth anniversary in 2007. Located at 31831 Highway 200, they provide fresh floral, silk and garden basket arrangements for weddings, birthdays, anniversaries, and other events. Their plants help beautify the Festival of Sandpoint, the Bonner County Fairgrounds, and they donate hanging baskets throughout downtown Sandpoint. The Greater Sandpoint Chamber of Commerce congratulates them on 10 years of business.



April Volunteer of the Month Mark Greene

Mark Greene, owner of Mountain View Home & Yard Service, is typically at the Greater Sandpoint Chamber of Commerce & Visitor Center providing lawn services; however, every week he volunteers his time to help for various needs. With over 125 visitors on an average summer day, there is always something needing repair or maintenance. We would like to thank Mark for going above and beyond the call of duty to help make the Chamber a beautiful and workable place to visit and work.

Membership Appreciation Party

The Greater Sandpoint Chamber of Commerce wants to THANK YOU for your membership. A party will be held in your honor on Friday, May 30th from noon to 5 p.m. at the Chamber offices located at 900 North 5th Avenue.

Complimentary food and beverages will be served in addition to a special gift for every guest. You are welcome to bring a table to promote your products and services at no charge.

For more info, call 263-0887 or e-mail info@sandpointchamber.com.

Ribbon Cuttings...

Reynold's Auto Sales

Location: 815 Highway 2 in Sandpoint
Phone: (208) 255-5945

Reynold's Auto Sales, located by Dub's, offers quality pre-owned vehicles. Owner Scott Reynolds and Tina Ariss come with over 40 years of automotive sales experience. Ariss worked in auto financing for 12 years, and Reynolds was the General Manager for Gus Johnson Ford in Spokane for 18 years before settling in Sandpoint. With their expertise, they are able to offer superior quality... and at the right price. They are the only dealership you can deal directly with the owners. Additionally, they provide custom locates and are able to locate the car you need with Reynold's connections. Visit Reynold's Auto open Monday through Saturday from 8:30 a.m. to 5:30 p.m. or visit them on-line at www.reynoldsautosalesonline.com.



Galleria

Location: 477181 Hwy 95 N. Suite A in Ponderay
Phone: (208) 265-2526

Galleria, located in Ponderay across from WalMart, is a retailer specializing in home décor and gifts. Owner Jaime Hawkins has a love for interior design—and it shows! She carries an assortment of vintage purses, jewelry, unique paintings, statues and various decorations that help customers design the home of their dreams. They are excited about new products arriving for spring including decorative garden pieces.

Since opening in February, Hawkins continues to receive rave reviews from customers who love the great prices and wide variety of items. Visit the Galleria Monday through Friday from 10 a.m. to 6 p.m. and on Saturdays from 10 a.m. to 5 p.m.



Ponderay Garden Center

Location: 477703 Hwy. 95 North in Ponderay
Phone: (208) 255-4200

Ponderay Garden Center, owned by Kevin Mansoor, will have a grand opening on **Mother's Day, May 11th**. They will give free flowers to the ladies and have potting stations for kids to make gifts for their moms. They will also be sponsoring and hosting the **Chamber Mini-Trade Show on May 28th**.

In addition to carrying a wide variety of gardening products, they are a family-friendly farm with chalk boards for kids to use their imaginations, basket hanging classes, and more. Come discover the "flavor of the farm" with over 9 acres of gardening fun! Visit Mondays through Saturdays from 9 a.m. to 6 p.m. and on Sundays from 11 a.m. to 4 p.m.



NORTH IDAHO
Chamber of Commerce

is pleased to invite you to a very special

Back from Session Breakfast
with
District 1 & 2 Legislators
59th Idaho State Legislature, Second Regular Session

Invited to attend from District 1 are
Sen. Shawn Keough, Rep. Eric Anderson, Rep. George Eskridge
and from District 2
Sen. Joyce Broadsword, Rep. Mary Lou Shepherd, Rep. Dick Harwood

*Join us for a report on the 2008 Legislative Session and
take this opportunity to present your questions and voice your concerns*

7:30 to 9:00 a.m.
Monday, May 5th, 2008
Elk's Lodge
30196 Highway 200
Ponderay

Breakfast \$12.00

Reservations are required
Please R.S.V.P. to Julie Bishop by May 2nd
208-263-6712 or nicc@nidaho.net

Co-sponsored by:



BONNER COUNTY

ECONOMIC DEVELOPMENT

CORPORATION

BONNERS FERRY
Chamber of Commerce



Ponderay Community Development
C O R P O R A T I O N



Events...

Upcoming Chamber Events...



May 6, 2008

Women in Business: Taco Chic

Noon-1:30 p.m. at the Elk's in Ponderay
Country Living magazine editors named Juanita Carmack one of the top 2008 women entrepreneurs in the nation. Also known as Rathdrum's Taco Chic, Carmack will be speaking about how she turned her passion into profits. Register on-line at www.sandpointchamber.com, and we now accept credit card payments on-line.

May 8, 2008

General Membership POWER Lunch

11:45 a.m.-1 p.m. at Cedar Hills Church
Recruiting and retaining a qualified workforce is a challenge for our business community. Learn how you can be a part of the solution with the help of the Community Housing Agency. Register on-line at www.sandpointchamber.com, and we now accept credit card payments on-line.

Youth Leadership Graduation Celebration

6-8 p.m. at Cedar Hills Church
The charter Youth Leadership class will celebrate with a graduation dinner and ceremony. The community is invited to attend the ceremony which begins at 6:45 p.m. RSVP at www.sandpointchamber.com.

May 16, 2008

Membership & Muffins...Mmmm

7:30-9 a.m. at the Greater Sandpoint Chamber of Commerce
Come learn about the Chamber and how to maximize your membership. FREE



May 20, 2008

VOTE "YES" for the School District Levy...and our Future

8 a.m.-8 p.m.
Voting is held at the following locations: Clark Fork High School, Hope Elementary, Northside Elementary, Kootenai Elementary, Farmin Stidwell Elementary, Sandpoint High School, Washington Elementary, Sagle Elementary, and Southside Elementary. The trustee elections will only be held at Southside Elementary for residents in zone 2 and Farmin Stidwell for residents of zone 3. Call the district office if you need more information. To learn more about the levy, visit www.sd84.k12.id.us/Levy_2008.htm or call 263-2184.



Upcoming Community Events

Sandpoint Farmer's Market, May 3. The Farmer's Market kicks off with plenty of fresh produce, garden starts, handcrafts, flowers, food and music by Monarch Mountain Boys. The Farmer's Market is held at Farmin Park on Saturdays from 9 a.m. to 1 p.m. and on Wednesdays from 3 p.m. to 5 p.m. through October. Visit www.sandpointfarmersmarket.com for details.

Sandpoint Junior Miss, May 3. Panida Theatre hosts the grand finale event for Sandpoint Junior Miss. 265-3170

The Counterfeiters, May 8,10. This Austrian film about the largest counterfeiting operation in history set up by the Nazis in 1936 plays at 7:30 p.m. at the Panida. Part of the Global Cinema Café Series.

Scott Kirby Concert, May 9. The Panida Theatre hosts "Main Street Souvenirs," an intimate Scott Kirby piano concert and visual arts exhibition at 7 p.m. Tickets are \$12 adults, \$8 students. 263-9191

Pend d'Oreille Winery Huckleberry Blush Release, May 10,11. Annual release coincides with Mother's Day weekend at Pend d'Oreille Winery.

Fly Fishing Film Tour, May 14. The Panida hosts the "Fly Fishing Film Tour" at 7 p.m., presented by the Angling Exploration Group. Tickets are \$15 adults, \$12 seniors, and \$10 students.

Lost in the 50's, May 15-18. Sandpoint goes retro with hundreds of cars in the vintage car parade and show, plus dance shows and concerts with favorite performers from the '50s and '60s, a street dance, a car rally, and fun run. Visit <http://sandpoint.org/lostin50s/> or call 265-5698.

Lost in the 50's Concert, May 15. The Panida Theatre hosts Elvis, Jerry Lee Lewis, and Richie Valens impersonators at 7 p.m. Tickets are \$28 general admission. 263-9191

Outsourced, May 22-24. This modern-day comedy about cross-cultural conflict and romance comes to the Panida at 7:30 p.m. as part of the Global Cinema Café Series. Tickets are \$6 adults, \$5 students and seniors. 263-9191

Summer Sounds at Park Place, August 24-30. Free concert series with shows every Saturday through Labor Day Weekend. Local and regional musicians perform at Park Place stage at the corner of First and Cedar from noon to 2 p.m. Sponsored by POAC. Visit www.artinsandpoint.org or call 263-6139.

Visit <http://sandpointchamber.org/events.html> for other news & events.

Events...

Chamber Events continued...

May 23, 2008

Chamber Spring Clean SALE

10 a.m.-2 p.m.

The Greater Sandpoint Chamber of Commerce is spring cleaning. We have desks, file cabinets, and more at incredibly low prices. For more information, call 263-0887 or e-mail info@sandpointchamber.com.

May 26, 2008

Memorial Day-Chamber Offices CLOSED

The Greater Sandpoint Chamber of Commerce will be closed for this national holiday.



May 28, 2008

Mini-Trade Show: "Grow Your Business"

5-6:30 p.m. at Ponderay Garden Center

Promote your business at a mini-trade show hosted and sponsored by Ponderay Garden Center. Gold sponsorships are available as well as booth space for only \$50. For more information, call 263-0887 or e-mail amy@sandpointchamber.com.



May 29, 2009

Hiring: Do It Right From the Start

8-9:30 a.m. at Idaho Department of Labor

Learn about how to hire the right employees and retain them. Ruth Wimberly, human resources consultant, will focus on the legal aspects of hiring as well as asking the right questions to determine if an employee will be the right fit for the position and your organization.



May 30, 2008

Government Affairs Council Eggs & Issues Breakfast: City Planning

7:30-9 a.m. at the Elk's in Ponderay

Jeremy Grimm, Sandpoint City Planner, will present the Comprehensive Plan in its current state as well as foster discussion on future planning. Grimm will also take questions at the end of the program. Please join us for this very informative presentation about our community's future. The cost is \$12 for members and \$15 for non-members. Register on-line at www.sandpointchamber.com.



May 30, 2008

Membership Appreciation Party

Noon-5 p.m. at the Greater Sandpoint Chamber of Commerce & Visitor Center

The Greater Sandpoint Chamber of Commerce, its staff, and board of directors would like to thank YOU, our members, for supporting this organization. Complimentary food and beverage will be served and a special gift will be given to those who join us. Members are also welcome to bring a table and set-up a booth to promote their business at no charge. Thank you for your membership, and we look forward to showing our appreciation in person on May 30th. FREE

More Events

For more Chamber events and event postings by our members, visit <http://sandpointchamber.org/chamber-events.html>.

New Members...

Chamber Welcomes New Members

BEAUTY & PERSONAL CARE

BELLEZA DESIGN LLC

Heidi Rockholm

324 S. Florence
Sandpoint, ID 83864
Ph: 208-263-9490

Email: heidirockholm@yahoo.com

Contemporary salon offering haircuts, hi-lighting, multi-faceted color, perms & straightening, waxing, pedicures & manicures, hair extensions, up-dos and color correction.

SU GEÉ SKIN CARE LLC

Geneé Jo Baker

324 S. Florence
Sandpoint, ID 83864
Ph: 208-263-6205

Email: sugeeskinicare@yahoo.com

European skin care, body treatments & full body waxing. Using only all natural European products.

EVENTS CENTERS

ENCHANTED EVENTS

Allyson Knapp

2641 Selle Road
Sandpoint, ID 83864
Ph: 208-255-2426 or 208-699-3333

Email: EnchantedEventsSandpoint@gmail.com

Web: Coming soon www.enchantedeventssandpoint.com

Event venue – Weddings, anniversaries, birthdays, corporate parties, reunions, etc.

GIFT SHOPS

WHIMS

Diana Elsfelder

104 McGhee Road
Sandpoint, ID 83864
Ph: 208-255-2156

Email: whimsgifts@gmail.com

Web: www.whimsgifts.com

Fine furniture and specialty gift shop

HEALTH CARE

NORTHERN LAKES CHIROPRACTIC CLINIC D.C.

Ryan Leisy

1207 Michigan Street, Ste B
Sandpoint, ID 83864
Ph: 208-265-1900

Email: ryanleisy@hotmail.com

Web: www.northernlakeschiropractic.com

A full service chiropractic clinic specializing in the diagnosis and treatment of musculoskeletal conditions as a member of the health care team.

NONPROFIT ORGANIZATION

ADVANCE SANDPOINT

Dale Pyne

212 N. 1st Avenue, Suite 207
Sandpoint, ID 83864

Ph: 208-265-5577

Fax: 208-263-1818

Web: www.advancesandpoint.com

Business Leadership

LANDSCAPING & LAWN CARE

PONDERAY GARDEN CENTER

Kevin Mansoor

477703 Hwy 95 North
Ponderay, ID 83852

Ph: 208-255-4200

Fax: 208-255-4277

Email: Kevin_mansoor@q.com

Retail & Wholesale Nursery & Landscape Supply

MANUFACTURING

FERGUSON ENTERPRISES

Patrick Stone

1000 McGhee Road
Sandpoint, ID 83864

Ph: 208-255-4888

Toll Free: 866-418-3796

Fax: 208-255-4997

Web: www.ferguson.com

HVAC, Plumbing, Pump & Well, wholesale.

PHOTOGRAPHY

WONDERLAND STUDIO

Mariann & Bob Gregson

Bonner Mall
300 Bonner Mall Way, #63
Ponderay, ID 83852

Ph: 208-263-7688

Email: wpib@nctv.com

Portrait Studio, custom frame shop, home décor.

RECREATION

SANDPOINT SPORTS

Brian Anderson and Svain Nostdahl

476930 Hwy 95, Bldg A – Ste 1
Ponderay, ID 83852

Ph: 208-265-6163

Fax: 208-255-4011

Email: sandpointssports@verizon.net

Road & Mountain Bike sales, rentals, demos, repair & maintenance. Full line of cruiser bikes. Full service bike & ski repair/maintenance.

Hours: 9:30am – 6:00pm Monday – Saturday, 12:00pm – 4:00pm Sunday

New & Renewing Members...

RETAIL

BUTTERFLIES & BULLFROGS

Melissa Cronin

1607 Hwy 2
Sandpoint, ID 83864
Ph: 208-265-4422
Email: butterflies.bullfrogs@gmail.com
New & Used Children's Clothing

CURVY CLOTHING

Anita Hoag

118B Second Street
Sandpoint, ID 83864
Ph: 208-255-2919
Fax: 208-265-6156
Women's Clothing

Chamber Thanks Renewing Members

20+ Year Members

Nieman's Floral & Music

15-20 Year Members

Diamond T Guest Ranch
Farmers Market - Sandpoint
Hill's Resort - Priest Lake
Sandpoint Lions Club
University of Idaho Extension

10 - 15 Year Members

Art Works Gallery
Barbara Botsch
Bonner Soil & Water Conservation District
Bridge Assisted Living
C. E. Kramer Crane & Contracting
Lake Coeur d'Alene Cruises, Inc.
Lake Country Real Estate
May's Honda - Sagle
Mountain West Bank - Executive Elite Member
Panhandle Siding
Reader Construction, Inc.
Sandpoint Garage Doors
Senator Shawn Keough
Waterfront Property Management
Wood's Meat Processing

5-10 Year Members

Bonner-Boundary Cattle Association
Bonner Business Center
Independent Mortgage Ltd. Co.
Lifeskills Northwest
Kagey Company
Klaniecki's Catered Weddings
Mountain Sky Unlimited
Pend Oreille Arts Council
PFLAG - Sandpoint Chapter
Northwest Tree & Reclamation
Rocky Mountain Log Homes
Sandpoint.com
Sandpoint Family Medicine/Sandpoint Urgent Care
Sandpoint Vacation Rentals
Sheri's Home Interiors, Inc.
Sleep's Cabins
Steve Verby
Steven Anderson, D.D.S.
Taylor Insurance
Taylor Parker Motor Company
Timber Stand Gallery

1-5 Year Members

Always Home Vacation Home Services
Amber's Mobile Grooming
AmericanWest Bank
Andrew T. Platte, C.P.A., P. A.
Ann Dutson, Bookkeeping
Artists' Studio Tour of North Idaho
Bab's Pizzeria
Baker Construction & Development, Inc.
Ballard Orthodontics
Co-Op Energy LLC
Countrywide Home Loans
Dale Pyne Real Estate
Eagle Marine Supply
Energy Electric
Evolution Women's Fitness
Farmers Insurance - Janni Smith Agency
Hoen Publishing
Horizon Credit Union
Idaho Cuisine & Spokane Sizzle Dining Guides
Jet-Cut, Inc.
Lewis & Clark State College
Mountain View Home & Yard Service
My Gourmet Chef
North Idaho Health Network
Pacific Far West Insurance Agency

Panhandle Shrine Club
Paradise Tans & More
Potlatch Federal Credit Union
RANGE

The Blue Lizard

The Idaho Club - Executive Elite Members

The Ridge at Sandpoint
Wishing Star Foundation

NEW & RENEWING VISIT SANDPOINT MEMBERS

Always Home Vacation Home Services
Art Works Gallery
Artists' Studio Tour of North Idaho
Bonner Business Center
Diamond T Guest Ranch
Handyman Services
Hoen Publishing
Lake Country Real Estate
My Gourmet Chef
Sandpoint Vacation Rentals
Sleep's Cabins - Premium Member
Vacationville North Idaho

Membership Appreciation Party

You are invited to attend the Membership Appreciation Party on Friday, May 30th at noon to 5 p.m. at the Greater Sandpoint Chamber of Commerce. Call 263-0887 for more info.



Greater Sandpoint Chamber of Commerce

2008 Farm Tour, June 18th

Farm Tour Sites

Memorial Field Boat Launch Basins
Black Ridge Ranch, Trading Post & Gardens
Four Seasons Farm
Silviculture on Young Family Forests



Tour Registration

To register for the 2008 Farm Tour, contact the University of Idaho Extension Office - Bonner County at 263-8511, or complete the registration form at the bottom of the page and mail with your payment made payable to the Chamber of Commerce to the University of Idaho Extension Office, 4205 North Boyer Avenue, Sandpoint, ID 83864.

Pre-registration cost of the tour is \$20.00 per person, \$25.00 per person on the day of the event. The fee includes transportation, lunch and refreshments. Pre-registration for the 2008 Farm Tour is due by June 10th, 2008. Registered participants will meet at the University of Idaho Bonner County Extension Office - Fairgrounds at 8:30am, with the buses leaving promptly at 9:00am.

Please accept my registration for the 2008 Farm Tour:

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ E-Mail: _____

Registrations due by June 10th, 2008

Make checks payable to: Greater Sandpoint Chamber of Commerce

Mail to: University of Idaho Extension, 4205 North Boyer Avenue, Sandpoint, ID 83864

The Ag & Forestry Committee of the Greater Sandpoint Chamber of Commerce
assumes no liability for loss or injury while persons are attending the 2008 Farm Tour.

Business Brief ...

In Search of a Qualified Workforce

Bonner County wages are increasing, but the average wage of \$29,743 is still lower than the national average of \$41,991. These statistics reported by the U.S. Bureau of Economic Analysis are hard-felt for businesses in Bonner County who are struggling to find qualified workers. Katherine Tacke indicated it is likely over the next five years that employment opportunities in Bonner County will grow faster than the labor force, as has happened in the last few years.

"Helping our businesses find qualified workers requires creative problem solving," says Amy Little, executive director of the Greater Sandpoint Chamber of Commerce. "Our education and business development committees continue to think of creative solutions to prepare the next generation of workers to meet the needs of local businesses," she said.

The business development committee sole purpose is to promote and support the success of businesses through educational workshops, mentoring partnerships, and providing resources for businesses. On May 29th, they will be offering a Hiring: Do It Right from the Start workshop to help hiring managers find the right person for the position and company...and ultimately avoid costly turnover.

On April 30th the committee, in partnership with the Idaho Department of Labor, organized the 3rd annual Career Fair to connect businesses with the local work force. They had 750 job seekers this year as compared to only 550 the previous year.

The education committee's focus for the last two years has been on preparing the younger workforce to meet the needs of the business community. This year they launched Junior Achievement in the Lake Pend Oreille School District, and now that the structure is in place, they plan on pursuing new avenues to prepare them for the jobs in demand locally.

These two committees are developing pathways for our businesses to find qualified workers, and other organizations such as the Bonner County Economic Development Corporation, City of Sandpoint, Bonner County, Bonner Community Housing Agency, and many others are working diligently to resolve other facets of this issue including attracting workers—which has become challenging due to a lack of affordable housing.

Please join the Chamber at the General Membership POWER Lunch on Thursday, May 8th where Bonner Community Housing Agency will share how businesses can support their employees and future employees through initiatives taking place. The Chamber's Government Affairs Council is also hosting an Eggs & Issues Breakfast on Friday, May 30th with guest speaker Jeremy Grimm, Sandpoint's City Planner, who will discuss the current state of the Comprehensive Plan in which affordable housing was one of many concerns addressed in the comp plan forums.

"Through collaborative partnerships and outside the box thinking, we can help our businesses find the workforce needed to continue growth," Little commented.

To learn how to get involved, visit www.sandpointchamber.com or come to one of the informative meetings being held this May where more opportunities will be discussed. If you'd like to contribute ideas to this discussion, visit the Chamber's Chatter Blog at <http://greaterandpointchamberchatter.blogspot.com/>.



The Bridge
Assisted Living

Helping Seniors
Manage Life.

1123 N. Division
Sandpoint, Idaho 83864
(208) 263-1524

Business Building

TOOL BOX



Hiring Outside the Box

Hiring people from varied backgrounds rather than traditional backgrounds and industries can create a new synergy within your company.

"When you increase the diversity of a group, you increase the probability that the group can have the necessary perspective to create the next big thing," says Margaret Neale, a professor of organizational behavior at the Stanford Graduate School of Business who has studied the effect of diversity in companies. "People with different backgrounds ask different sets of questions," she continued, and these questions get more information and create a bigger think tank for innovative ideas.

The tricky part about hiring outside the box is finding the right fit. You can craft your questions to find what you are seeking. For instance, if you're looking for fresh ideas, ask for examples of creative projects the person spearheaded at prior organizations. For determining a good fit, ask questions that reveal what the person prefers in a work environment and make sure that you introduce candidates to other key employees and advisors for their feedback.

Other advice—confirm the facts from the interview, keep questions open-ended, and check references thoroughly.

Want to learn more? On May 29th Human Resource Consultant Ruth Wimberly will provide helpful tips and tricks to hire the right fit. For more information, visit www.sandpointchamber.com or call 263-0887.

Exerts from *How to Hire Outside the Box* by Maureen Farrell, Forbes.com, April 16, 2008

Tourism News...

Visit Sandpoint Updates

- Amy Little, executive director of the Greater Sandpoint Chamber of Commerce, will be heading to Pocatello on May 6, 7, and 8 to submit a request to the Idaho Travel Council for the 2008/09 Tourism Grant Funds.
- We are seeking volunteers to serve in our Visitor Center this summer. The center will be open 7 days a week starting May 31st, and we need your help to promote our member businesses. Last year 19,285 walk-in visitors were served through our center.
- Please see below for details for the upcoming Sandpoint Summer Sampler happening June 19th at Farmin Park and Main Street.
- *This Week in Sandpoint* is a publication distributed to our lodging partners and through our Visitor's Center that highlights happenings our visitors would enjoy. If you'd like to be added to this distribution list, call 208-263-0887.



DRESSINGS • DIPS • SAUCES



Sandpoint Summer Sampler

SAVE THE DATE:

**June 19th @ Farmin Park & Main Street
5 to 7 p.m.**



Your favorite restaurants are back for the 3rd annual Sandpoint Summer Sampler. Come taste the flavors of our area in this street party you won't want to miss with cooking competitions, live music, and more!

Call 208.263.0887 for more details.

Visitor Center Stats

	March 2008	March 2007	February 2008	2008 YTD	2007 Totals	2006 Totals
Visitors	674	667	403	707	19,285	16,781
Info Calls	571	675	620	1,320	8,660	7,566
Email Requests	94	86	84	170	992	309
Vacation Packages	89	65	79	125	719	556
Relocation Packages	6	19	6	14	146	223
Chamber Website <i>Personal Visits</i>	7,414	44,783	7,052	14,118	88,265	—
Visit Sandpoint Website <i>Personal Visits</i>	3,154	4,539	3,219	7,450	55,711	—

Greater Sandpoint Chamber of Commerce



Why Leadership Sandpoint?

Sandpoint is a dynamic community. This energy and constant reshaping presents many challenges and opportunities for the citizens of Sandpoint. Keeping our community vibrant and healthy requires insightful leaders who have the ability to communicate and work effectively with a wide variety of groups. LEADERSHIP SANDPOINT is designed to facilitate the development and growth of the leaders of tomorrow and provide an excellent opportunity to interact with different community members as the Leadership Sandpoint class explores community issues.

GOALS OF LEADERSHIP SANDPOINT:

To identify and motivate potential leaders.

To acquaint these potential leaders with community needs and problems, while offering them alternatives for dealing with these issues.

To give potential leaders an opportunity to meet past and present leaders, to associate in a meaningful way with their peers, and to be motivated toward greater involvement.

To supplement the training received by these potential leaders in such a way as to maximize their contributions to their sponsoring organization.

SELECTION AND TUITION

- **Applications**—Anyone interested in community affairs and learning more about the Sandpoint area is invited to apply. **APPLICATION DEADLINE: JULY 15, 2008**
- **Selection**—Candidates will be selected with a view toward establishing a diverse mix of ages, professions, activities and outlooks as evidenced on the applications. Class size is limited!
- **Deposit**—A **\$25.00 deposit must accompany all applications.** This deposit will be applied towards the tuition for successful applicants. Those not selected will receive a full refund of their deposit. The deposit will **NOT** be refunded after notification to successful applicants on August 15, 2008.
- **Tuition**—\$500.00 for Chamber Members, \$625 for non-members.
- Your tuition fee is payable upon notification of selection. Tuition covers the costs of the class sessions, meals, materials and group transportation. **Tuition must be paid in full by September 1, 2008 and is nonrefundable.**
- **Attendance**—Leadership Sandpoint consists of ten sessions the first year, planning 2 adult sessions and 1 youth session the second year. Participants are expected to attend all sessions and must not miss more than two sessions in order to graduate. It is vital for both the individual and the class that each member be present to add his or her perspective. Graduation occurs at the end of year two.
- **Commitment**— **Leadership Sandpoint is a two-year commitment.** In addition to participating in their own class, graduates are responsible for organizing and facilitating the following year's class sessions.

CONTACT THE CHAMBER FOR MORE LEADERSHIP INFORMATION!

263-0887

2008—2009 SCHEDULE

One session per month, generally 8:00am—4:00pm (locations vary)

PROGRAM SCHEDULE

Leadership Sandpoint consists of 10 all-day sessions that occur on the 3rd Wednesday of each month starting in September. The program begins with a reception and orientation that will be held in late August to familiarize you with course content, talk about your Class project, the selection of Class officers, introduce you to the other class participants, and provide the opportunity for you to meet Board Members from the Chamber of Commerce and some of last year's class participants who will be facilitating sessions throughout the program.

2008

Leadership Skills & Opportunities-September 17, 2008 Class members will have the opportunity to learn about the Chamber's leadership role in our community. Team building will be a particular focus for this day.

The Cornerstones of Sandpoint—October 15, 2008 This session begins at the Bonner County Historical Museum and will provide an overview of the geological and political history of the region and the important part the Timber and Rail industries have played in our economy.

Education & The Lifelong Pursuit of Learning*—November 19, 2008 We will focus on the diversity of educational opportunities and the lifelong pursuit of learning in our community.

Human Services & Community Service Groups—December 17, 2008 Explore the variety of human services available in Bonner County and the challenges faced by service providers in meeting basic needs of the citizens of our community.

2009

Spirituality & Health in Sandpoint—January 21, 2009 Discover the variety of spiritual influences and explore the role of traditional and integrative health services in our community.

Our Economy— February 18, 2009 The group will focus on an overview of our local economy, including demographics, economic development efforts of multiple organizations and resources provided by the Idaho Department of Commerce and the Idaho Department of Labor.

Law Enforcement & the Judicial System—March 18, 2009 Representatives of local police and sheriff's departments, as well as the local judiciary, will provide an overview of our law enforcement and the courts.

Local & State Government—April 15, 2009 Take part in an exchange with a variety of elected officials and discuss issues concerning their leadership and influence in our community. Learn of opportunities for your future leadership roles.

Natural Resources & Tourism—May 20, 2009 Our quality of life is greatly influenced by our abundant natural resources. We will explore their roles in our past and future in maintaining our desired quality of life.

Ag & Forestry—June 17, 2009 Annual Farm Tour

Planning Session for Next Year's Program—July 15, 2009 You and your classmates will meet with the Leadership Advisory Committee to review this year's program and work together to plan the 2009-2010 session. Your feedback as to what you liked or your suggestions for improving the program are instrumental to the continued success of Leadership Sandpoint.

In addition to the class sessions, the Youth Leadership and Leadership Sandpoint classes will plan & complete a community service project. Details will be provided to you once you begin the class.

*Combination session with the Youth Leadership class



For Chamber Staff Use Only

Deposit Received: \$ _____ date: _____

Payment Received: \$ _____ date: _____

Name: _____ Title: _____

(as you wish it to appear on name tags and class list)

Business or Association Affiliation (if any): _____

Complete business mailing address: _____

Complete home mailing address: _____

Where would you like your Leadership Sandpoint information sent? (please check one) Home Business

Business Phone: _____ Home Phone: _____ Fax: _____ E-mail: _____

Name and Phone No. of Emergency Contact: _____

Deposit: A deposit of \$25.00 must accompany all applications. Your deposit will be applied to your tuition if you are selected for the class and will be promptly refunded if you are not.

Tuition (non-refundable) — \$475.00 or \$600 (non-members) due upon notification of selection (minus \$25 deposit). Successful applicants will be notified by **August 1, 2008**. Tuition must be paid in full by **September 1, 2008**.

How did you hear about the Leadership Sandpoint program? (please circle one)

From the media Through my company Through a mailing Through a club or organization

From a friend From a Leadership Sandpoint Graduate (name) _____

Other: _____

Attendance Requirements: The Leadership Sandpoint programs entails a **TWO-YEAR COMMITMENT**.

The first year consists of 10 all-day sessions, one each month from September through June. Since it is vital for both you and for the class that you are present at each session to add your perspectives and to interact with your fellow participants, you may not miss more than two (2) sessions or significant portions thereof. Anyone missing more than two (2) sessions will not be recognized as a Leadership Sandpoint Graduate the following year.

The second year consists of assisting with the preparation and presentation of the Leadership Sandpoint program for the class of 2009-2010.

Please review your calendar and consult with your employer about attendance commitments. Your signature below verifies that, if accepted into the program, you agree to abide by the attendance requirements.

(Signature)

(Date)

Completion of the questions below is required for consideration of your application and for us to know more about you and your background.

- **Please explain how you think Leadership Sandpoint can help you fulfill your own aspirations as a leader in the Sandpoint area.**
- **Please describe your most significant experience or accomplishment.**
- **In one or two paragraphs, please describe your professional style and personality.**
- **Please list Sandpoint volunteer activities in which you are involved.**
- **What volunteer work are you most proud of?**
- **Please attach a resume or other statement of your educational background and work history.**
- **Please attach two (2) letters of recommendation for your participation in the program.**

**This program is sponsored by
The Greater Sandpoint Chamber of Commerce**



Please return your application to:
The Greater Sandpoint Chamber of Commerce
P. O. Box 928
Sandpoint, ID 83864
(208) 263-0887
(208) 265-5289 fax

what is youth leadership?

Engage, interact, and learn. Students will be exposed to key issues facing the community through experiential and service learning opportunities. The following are some highlights:

- Get to know your classmates through fun and interactive team building exercises in the opening session.
- Learn about interesting topics by doing it—like touring unique businesses, visiting the county jail, and executing a “real world” project as a team.
- Gain recognition from your family members, teachers, business sponsors, and community leaders at a graduation held in your honor.
- Obtain credit hour with approval from your school.



program calendar 2008/09

August 21, 2008	Student/Parent/Guardian Orientation
September 10, 2008	#1 <i>The Road Rules Challenge</i> : Teambuilding
October 15, 2008	#2 <i>The Real World</i> : Quality of Life
*November 8, 2008	Youth Leadership Summit, The Keys to Diversity
November 19, 2008	#3 <i>Freedom Writers</i> : Lifelong Pursuit of Learning, Education & the Arts
December 10, 2008	#4 <i>Extreme Makeover</i> : People Making a Difference
January 14, 2009	#5 <i>Discovery Channel</i> : Health & Environment
February 11, 2009	#6 <i>The Apprentice</i> : Business & Economy
March 11, 2009	#7 <i>Law & Order</i> : Government
April 8, 2009	#8 <i>Heroes</i> : Discovering the Leader in You
May 27, 2009	Youth Leadership Graduation and Volunteer Fair

* *Youth Leadership Summit is a program offered between 10 a.m. to 4 p.m. in Spokane, Washington. Students are not required to attend but are encouraged to go. Students will explore their own cultures and backgrounds, will gain personal awareness of other cultures in our region, and examine diversity issues. Through fun break-out sessions, activities, and dynamic keynote speakers, young leaders will “unlock the doors that limit understanding.” The summit is open to all high school students in the region.*

what's in it for me?

Youth Leadership is all about **preparing you as a leader in your community**. By exposing you to various career opportunities, allowing you to network with prominent business leaders of Sandpoint, learning about hot issues in our community, and giving back to the community, you will discover how to use your talents to be a positive influence to society.

what does it cost?

\$200. You can also find a business to sponsor you. Call the Chamber for details.

who is eligible to apply?

Students entering 10th and 11th grades in the 2008/2009 school year who reside within Bonner County and are ready to engage, interact, and learn. We are looking for students who are ready to put their minds to work.

what is required of me?

First, fill out the application and submit it back to the Chamber. If you are selected to participate, you will be required to **attend at least 6** of the 8 sessions. You will also complete **25 hours of volunteer work** with an organization of your choice with approval from the Chamber that must be completed with a 501c3 organization within Greater Sandpoint. You will also be asked to help coordinate the 2009/2010 program.

applytoday

Fill out the following registration forms and submit back to the Greater Sandpoint Chamber of Commerce by June 30, 2008.

application for 2008/09

Greater Sandpoint Chamber of Commerce • P.O. Box 928 • 900 N. 5th Avenue • Sandpoint, ID 83864 • 263.0887 • fax 265.5289 • heather@sandpointchamber.com

application



Contact Information

Name: _____

School: _____

Phone: _____ Cell Phone: _____ E-mail: _____

What is the best way to contact you? Phone E-mail Texting

CURRENT Grade Level: Freshman Sophomore

Your Interests

On a separate sheet of paper, please answer the following questions:

- Why are you applying to Youth Leadership?
- What are you most passionate about in life and what types of activities and/or issues interest you the most?
- In your opinion what are your talents and strengths?
- What careers would you like to learn more about?
- What one person do you look up to the most and why?
- What do you hope to gain if selected to participate in Youth Leadership?

Commitment

Are you willing to commit **25 hours of volunteer service** at an organization of your choosing approved the Chamber on **your own time** by your final session on April 8th, 2009?

Yes No

Do you have any other activities that would conflict with the schedule (see the program on page 1)?

Yes No

Are you willing to help coordinate future session for the next year's program?

Yes No

References

Please list three references (such as mentors, youth leaders, teachers, counselors, parents, etc.) who have been a **positive influence** in your life and include all necessary information:

Name: _____ Relationship: _____

Address: _____

Phone: _____ E-mail: _____

Name: _____ Relationship: _____

Address: _____

Phone: _____ E-mail: _____

application

Consent

I _____ (student name) hereby agree that everything in this application is true. I realize that if I am chosen for this program, I will need to pay my tuition by August 21st. I will also be responsible for obtaining 25 credit hours of volunteer work at an organization of my choosing with the approval of the Chamber by April 8, 2009.

My parent/guardian, _____, consents to releasing the Greater Sandpoint Chamber of Commerce from any liabilities arising from this program.

Parent/Guardian Signature

Student Signature

Date

Emergency Contacts

In case of an emergency, who should we contact?

Name: _____

Home Phone: _____

Work Phone: _____

Cell Phone: _____

Name: _____

Home Phone: _____

Work Phone: _____

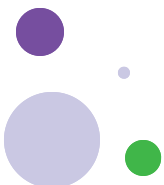
Cell Phone: _____

Please submit this application by **June 30, 2008** to the Greater Sandpoint Chamber of Commerce:

Fax: 265.5289

Mailing Address: P.O. Box 928, Sandpoint, ID 83864

Physical Address: The Visitor's Center located at 900 N. 5th Avenue



what's next?

Deadlines

After submitting your application, the Greater Sandpoint Chamber of Commerce will be reviewing applications. You will be notified if you were accepted into the 2007/2008 program. Upon acceptance, you will need to pay your tuition or have a business sponsor you to participate in the program.

Again, please submit this application by **June 30, 2008** to the Greater Sandpoint Chamber of Commerce:

Fax: 265.5289

Mailing Address: P.O. Box 928, Sandpoint, ID 83864

Physical Address: The Greater Sandpoint Chamber of Commerce & Visitor's Center located at 900 N. 5th Avenue

More Questions

Contact Heather J. Bennett, Programs & Communications Manager, at 263.0887 x204 or heather@sandpointchamber.com.

thankyou

